

Message Text

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ACTION STR-07

INFO OCT-01 AF-10 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00
AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02
OMB-01 DOE-15 JUSE-00 ARA-10 EA-10 EUR-12 NEA-11
/167 W

-----043063 131910Z /43

P 131645Z JUN 78
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 0792
INFO AMEMBASSY KINSHASA

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USMTN

E.O. 11652 N/A
TAGS: MTN, ETRD
SUBJECT: MTN/US ZAIRIAN BILATERAL
REF: A)GENEVA 05601, B)KINSHASA 4279

1. SUMMARY: US DEL HAS RECEIVED RESPONSE FROM ZAIRIAN
DEL CONCERNING US NON-TARIFF MEASURE REQUESTS. RESPONSE
SHOULD BE INTERPRETED AS NEGATIVE, BUT US DEL IS PLEASED
AT INDICATION BY ZAIRE OF WILLINGNESS TO ENGAGE IN ACTIVE
NEGOTIATIONS AND AWAITS ZAIRIAN RESPONSE TO TARIFF
REQUESTS.

2. ON JUNE 6 US DEL (MEYERS) RECEIVED FROM ZAIRIAN DEL
(LUDUNGE) LETTER SIGNED BY ZAIRIAN PERMANENT REPRESENTATIVE
AMBASSADOR BINTU 'A-TSHIABOLA RESPONDING TO UNITED STATES
INDICATIVE LIST OF EXPORT INTERESTS DELIVERED TO ZAIRE
NOVEMBER 1, 1977, IN WHICH UNITED STATES SUGGESTED ELIMI-
NATION OF PRE-SHIPMENT INSPECTION FOR QUALITY, QUANTITY,
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AND PRICE, AND THE U.S. INDICATIVE LIST OF MARCH 28 IN
WHICH THE US REQUESTED THAT A NEW DUTY FREE TARIFF CLASSI-
FICATION BE ESTABLISHED FOR VEGETABLE PROTEIN ISOLATES,
THAT DISCRETIONARY LICENSING ON THAT PRODUCT BE LIBERALI-
ZED UNDER CONDITIONS TO BE NEGOTIATED AND THAT A TEN PER-
CENT FISCAL TAX ON THE PRODUCT BE ELIMINATED. A COPY OF
THE LETTER HAS BEEN SENT TO STR AND TO EMBASSY KINSHASA.

3. WHILE NOT RESPONDING DIRECTLY TO THE US REQUEST, THE ZAIRIAN LETTER PROVIDES AN EXPLANATION AND JUSTIFICATION OF THE PREINSPECTION AND LICENSING REGIMES. THERE IS NO INDICATION THAT ZAIRE WOULD CONSIDER THEIR ABOLITION OR LIBERALIZATION, AND OUR ASSESSMENT IS THAT IT IS UNLIKELY THEY WILL DO SO.

4. FYI EMBASSY. INDUSTRIAL SECTOR ADVISORY COMMITTEE (ISAC) 23 RAILROAD EQUIPMENT AND MISCELLANEOUS TRANSPORTATION EQUIPMENT AND 26 (MISCELLANEOUS MANUFACTURERS, TOYS, MUSICAL INSTRUMENTS, FURNITURE, ETC.) IDENTIFIED PRE-INSPECTION REGIME AS BEING OF CONCERN. THE NORDIC COUNTRIES HAVE ALSO NOTIFIED THIS NTM TO ZAIRE.

5. ZAIRIAN DELEGATE HELD OUT HOPE OF RESPONSE TO US TARIFF REQUESTS BUT WAS NONCOMMITAL REGARDING POSSIBLE ZAIRIAN OFFER. THE EMBASSY, IF APPROPRIATE, MAY WISH TO CONTINUE ITS HELPFUL DISCUSSIONS WITH ZAIRIAN DEPARTMENT OF COMMERCE TO ENCOURAGE TIMELY SUBMISSION OF OFFER, HOPEFULLY ON OR ABOUT JUNE 20. FOLLOWING SUMMARY OF US VEGETABLE PROTEIN REQUESTS MAY PROVE USEFUL IN THAT REGARD.

6. THE US HAS REQUESTED A DUTY FREE TARIFF CLASSIFICATION FOR VEGETABLE PROTEIN CONCENTRATES (EX 2107) AND VEGETABLE PROTEIN ISOLATES (EX 3504). THE CURRENT ZAIRIAN DUTY ON LIMITED OFFICIAL USE

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PROTEIN CONCENTRATES IS 61.75 PERCENT. THE DUTY ON PROTEIN ISOLATES IS 5 PERCENT. THESE ITEMS ARE THE PRODUCT OF HIGHLY TECHNICAL REFINING PROCESSES OF SOY BEANS AND POTENTIALLY OF OTHER OIL SEEDS AND ARE DESIGNED TO BE USED PRIMARILY AS PROTEIN SUPPLEMENTS AND EXTENDERS IN NUMEROUS PROCESSED FOOD PRODUCTS. THE REQUEST IS BASED ON MARKET POTENTIAL SINCE THE UNITED STATES HAS NOT EXPORTED THESE ITEMS IN SIGNIFICANT QUANTITIES COMMERCIALY IN THE PAST. VEGETABLE PROTEIN CONCENTRATES HAS A PROTEIN CONTENT OF ABOUT 70 PERCENT ON A DRY BASIS. THEY ARE USED IN MEAT SYSTEMS SUCH AS FRANKFURTERS AND BOLOGNA FOR THEIR EMULSIFYING, BINDING AND NUTRITIONAL PROPERTIES AND IN BAKED GOODS, CANNED MEATS, BREAKFAST CEREALS, INFANT FOODS AS WELL AS DIETARY, GERIATRIC AND HYPOALLERGENIC FOODS. THEY ARE USED IN CONFECTIONS, PROCESSED AND FROZEN FOODS WHERE IMPROVED APPEARANCE, REDUCED SHRINKAGE AND HIGH PROTEIN CONTENT ARE DESIREABLE. VEGETABLE PROTEIN ISOLATES HAS A PROTEIN CONTENT OF OVER 90 PERCENT AND IS USED TO INCREASE PROTEIN CONTENT, REDUCE SHRINKAGE AND IMPROVE APPEARANCE. LIKE CONCENTRATES THEY ARE USED IN SAUSAGE AND CANNED MEATS AS BINDING AGENTS BECAUSE OF THEIR MOISTURE HOLDING AND FAT DISBURSING QUALITIES. THEY ARE USED AS A DRYING AID FOR

MEAT, FRUITS SUCH AS BANANAS, AND CONFECTIONARY ITEMS,
BEVERAGES AND SPECIAL PRODUCTS.

7. THE OTHER OUTSTANDING US TARIFF REQUEST IS FOR A
TARIFF REDUCTION ON DEAD POULTRY AND EDIBLE OFFALS THEREOF
(EXCL LIVER) FRESH, CHILLED, OR FROZEN (BTN 020210) FROM
THE CURRENT 51.75 PERCENT DUTY TO 26 PERCENT.

8. FOR EMBASSY KINSHASA: LIST OF FIVE AGRICULTURAL ITEMS
REQUESTED BY ZAIRE TRANSMITTED IN REF TEL IS COMPLETE.

9. DRAFTED BY MEYERS. MCDONALD

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Message Attributes

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